



ANNUAL REPORT

2022/2023

For the financial year ended 30 June 2023

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Abbreviations

ADD	Activity Design Document
BDM	Business Development Manager
BDF	Business Development Fund
CEO	Chief Executive Officer
EAS	Employment Assistance Scheme
FIP	Fonvakula Industrial Park
FTE	Full Time Equivalent
GCF	Green Climate Fund
GFA	Grant Funding Arrangement
GoN	Government of Niue
MFAT	Ministry of Foreign Affairs and Trade
NCOC	Niue Chamber of Commerce
NPNC	Niue Philatelic & Numismatic Company
NZAid	New Zealand Aid Programme
PMCU	Project Management & Coordination Unit
SOE	State Owned Enterprise
SoG	Secretary of Government
STTA	Short Term Training Assistance
TAA	Technical & Administrative Assistance Funding (from MFAT to GoN)
YES	Youth Employment Scheme

Agenda

ANNUAL GENERAL MEETING OF THE NIUE CHAMBER OF COMMERCE THURSDAY 10TH AUGUST 2023, Matavai Conference Centre AGM – 4:30pm To 7:00pm – Followed by Refreshments & Networking

1. Welcome/Opening Prayer – President Sefeti Fatiaki Adriana
2. Remarks from Government of Niue Representative / Development Partners
3. Apologies
4. Confirmation of Agenda – call for items of General Business
5. Confirmation of Minutes from the Previous AGM – Wednesday, 31st August 2022
6. President's Statement – Sefeti Fatiaki Adriana
7. CEO – Annual Report: Outputs Report 2022/2023;
Includes NCOC team presentation on work areas
8. Presentation of Audited Peer Review Annual Financial Accounts 2022/2023
9. Election of new NCOC Board for 2023 to 2026 (3 Year Term)
10. General Business
11. Closing Remarks – President Elect

NETWORKING OPPORTUNITY: REFRESHMENTS

Thank You to all in the Private Sector for your ongoing hard work in running your businesses, taking an interest in Niue's private sector and so staying connected, supporting and contributing to the economic growth of our beautiful island Niue.

ANNUAL GENERAL MEETING

OF THE NIUE CHAMBER OF COMMERCE

WEDNESDAY 31 AUGUST 2022, Scenic Matavai Conference Centre

AGM – 4.00pm to 6pm – Followed by Refreshments & Networking

Present:

Name	Business	Name	Business
Catherine Papani	NCOC - CEO	Ali Hipa	Ali's Enterprises; Teresa's Guesthouse; Teresa's Fishing Charters
Ane Gulliver-Perry	NCOC - BDM	H.E. Louise Ellerton	Australian High Commission
Cathrine (Lini) Scott	NCOC - PEC	H.E. Helen Tunnah	New Zealand High Commission
Sefeti Fatiaki Adriana	Feti's Works	Nigel Ewels	New Zealand High Commission
Senuola Fatiaki	Hina's Laundromat	Jasmine Lee-Vaha	LeVi Art
Hon. Crossley Tatui	Government of Niue	Jana Barclay	Magical Niue
John Asanso	All Relativf, Soul Merchandise	Evan Barclay	Niue Blue
Dempster Tomailuga	All Star Services	Evan Barclay	Niue Blue
Ozwin Ikiua	Niue Tiny Houses	Keith Papani	Rockbak Bakery
Ahi Cross	Tahiono Arts	Phil O'Reilly	Government of Niue-Treasury
Lynsey Talagi	Government of Niue - Maritime	Tom Vaha	LeVi Art
Zack Smith	Iki Bee Services	Rene Richardson	Coco Catering, Tukuitoga Guesthouse, Sea Turtle Charters
Terry Coe	Niue Adventures		

AGENDA

1. Welcome – President Sefeti Fatiaki

- The Niue Chamber of Commerce (NCOC) AGM was called to order at 4.43pm on Wednesday 31st August 2022 at Scenic Matavai Resort, Tamakautoga by Sefeti Fatiaki, President of NCOC.
- Welcome from President, acknowledging Hon Crossley Tatui, Australian High Commissioner Louise Ellerton, MP Terry Coe and all the ladies and gentlemen here this afternoon.
- President asked Ozwin Ikiua of Niue Tiny Houses to open with a prayer.

2. Apologies

Name	Company
Des Hipa	Ali's Enterprises
Hon. Mona AINU'u	Minister of Natural Resources
Mark Cross	Tahiono Gallery

3. Confirmation of Agenda – Call for any items for General Business

Agenda Confirmed: Rene Richardson

Seconded: Jasmine Vaha

President asked Minister for Infrastructure and Finance, Hon Minister Crossley as Government of Niue sponsor of NCOC for his opening remarks.

Fakaalofa lahi atu. Recognize President, NCOC Council, CEO and her team. Respectively High Commissioner of Australia, Louise Ellerton, and members of the Chamber of Commerce.

It is a pleasure to be here this evening and thank you for the invitation. I extend the Hon. Premiers apologies for his not being able to be here with us, but more than happy to provide information and share as you wish in a brief manner.

Don't want to take much of your time from the AGM in accordance to your constitution. I have read through the Annual Report, thank you for the efficiency and with the audited accounts. There are a few issues in there that needs my attention perhaps.

You made reference to the Annual Grant from NZ Aid which has remained at the same level for the last 10 years or so - something for me to think hard about. But these do generate discussion on behalf of Government to take back with me, to better our country.

I would share with you through the NCOC team that the Government have introduced the Public Private Partnership (PPP) policy for us to implement. How we are going to put in place strategies to achieve, reallocate extra financial resources to enable us to work together particularly in areas lacking in the Government, professional services, the roading conditions trying our best in our term to improve the roads. There is light in the tunnel, hopefully the Chinese government will be able to commence their project by April next year as planned for the last 5 years but due to the pandemic have not been able to pursue the project. There is interest from Downer, contractors in NZ, to look at the rest of roads we have. Cross our fingers, lots of work to be done. Also, a State-Owned-Enterprises policy to be put in place, PPP to follow the law and rules, and do justice for the people of this country. Lots of reviews going on the part of Government reforms. NCOC, you play a major role in the economic development for our people.

On that note, President/Chair thank you for this opportunity.

President: Thank you Honourable Minister. We also have in our presence now the representative of NZ Government Helen Tunnah and also NZ is one of our major sponsors and funders of the NCOC therefore before we carry on, I would like to give this opportunity to Her Excellency to say a few words to us.

Her Excellency Helen Tunnah: *Fakaalofa lahi atu – Minister, Sefeti and all Chamber here today, thank you for the opportunity. Apologies I was in another meeting with Wellington, and Nigel will be here soon. Just pleased to come along today. Interesting time as it's the first year when the borders are open. Hearing today those opportunities moving forward, taking advantage of open borders, tourism services for the economic development is critical moving forward. Tough couple of years for businesses, employment and for the revenue collection for Government. Start of new beginnings and time going forward. Fakaauve lahi.*

4. Confirmation of Minutes from the Previous AGM – 27 August 2021

Moved: Zack Smith

Seconded: Rene Richardson

5. President's Report – Sefeti Fatiaki Adriana

Spoken to by President (Page 13)

Moved: *Jasmine Vaha*

Seconded: *Ozwin Ikiua*

6. CEO Report – Catherine Etuata Papani

Looking around and to note in our quorum is five (5) for the AGM or Special AGM – any major decisions are not carried forward until we get a few more representatives. Lots of things going on with family bereavement, some run from to be here, and some of the villages that have isolation rules in place. Whilst we see numbers are low this year, during some years this is often the case in-between election year, where things are not big issues, and trying to do networking see a lot of our members. Hope to impress to other members that you know of, things going forward need their participation. We had registered a number of members for this evening and looking around some are running late.

Going forward, if there are any spelling errors of names in the report let us know. Preamble to the CEO report, main areas go directly into our Activity Design Document (ADD) which we base our activities on. In the (*Annual*) Report you will have in detail some of the highlights that we do in the office in relation to the ADD is the basis of our programme, and one where we focus on those priority areas to get funding from NZ, Government and any other agencies that we deem necessary.

Going into the ADD and because we are a small-team we too in Chamber are also affected by covid. One of our team is still on maternity leave - populating our country; and another is a close-contact, so we are down to the 3 – the three stooges! Ask any questions you like and because of that too, I don't get to do all the work, the team will be presenting in their specific areas, sharing where they see their work in relation to our business.

CEO Spoke to her report (Pages 14-15) and to the Activity Design Document Outputs (Pages 16-20)

Ane Gulliver-Perry, Business Development Manager (BDM)– spoke to her slide of key areas of work:

- ▶ *Business confidence survey*
- ▶ *Business visits*
- ▶ *Business plan writing workshops*
- ▶ *Business development grants*
- ▶ *COVID Safe Plan*
- ▶ *Non-Chamber funding*
- ▶ *Social media masterclass workshop*
- ▶ *Young and Junior entrepreneurs*

Lini Scott, Project & Education Coordinator (PEC) – spoke to her slide of key areas of work:

- ▶ Young Entrepreneur – Niue High School – Y10 students
- ▶ Junior Entrepreneurs – Niue Primary School – Y5/6 students
- ▶ Green Climate Fund (GCF) – Private Sector options/ideas
- ▶ Fonuakula Industrial Park (FIP)
- ▶ CRM – Database tool - centralised system storing membership data and email distribution
- ▶ Ex-officio Chamber representative – advocating for the private sector:
 - Niue Growers Association (NGA)
 - Niue Food Processors Association (NFPA)

CEO: We have had challenges with staffing as one was medevac'd, one on maternity leave, one left on medical. Staff are multi-skilled and can jump in when someone's not here. In relation to operations, we have a 10-member Board who meet regularly. They break-out into sub-committees. Our Board is voluntary and do not have a sitting fee, and they have their own work commitments. There is a Business Development Grant (BDG) Committee vetting all applications we receive and they make recommendations to the full board for ratification. We hear a tax reform is happening and areas around the reform – how that will impact on the private sector. We are involved with immigration recently an extremely productive sense of looking at sponsorship for workers coming in, the (pastoral) care needed, legislative requirements, compliance. Being involved at the beginning that's what we push for, working structures for activities. Any decision on major asset purchases goes back to the Board. We have a Policy Committee, a BDG Committee, Fonuakula Industrial Park (FIP) are a very active working committee. At times work has been delayed not because of covid but they too have businesses they need to run.

Lots of climate change issues for future proofing our businesses, infrastructures consultations around all the projects the Government have. One of the things not raised prior, our private sector does have issues with commercial space - new small but very valid, feasible and fitting into the gap, an area that Government could look at for another commercial centre. FIP is owned by Chamber and we do lease to tenants, support industrial working. We are looking at alternative storage space at the back of the FIP. Move out businesses that are using units for storage only. That is an on-going work for the Board and how do we finance another building like that. If there is extra finance it would definitely help the private sector.

CEO report for the year 2021/2022. Happy to take questions?
(No questions forthcoming.)

Move: Jasmine Vaha

Seconded: Lynsey Talagi

7. Annual Report 2021/2022

CEO spoke to the Statement of Financial Performance (Page 21)

1. **Operational** budget 2021/2022 is \$350k (page 21)

2. **Other Funding Agencies** received from UNDP YES programme during Xmas holidays; funds in balance of that for Business Integrity for Youth and Women and open to others for business.
3. **BDM reimbursement** – funded through TAA Fund, and we pay as our normal process of payroll and we get that reimbursed every 6 months, but now trying for every 3 months.
4. **Membership fees** – please pay your fees – due 1st July but we take to end of August re AGM. We don't want people to wait for BDG announcement then everyone starts paying for membership to be eligible for BDG. BDG for this year, new criteria around it, what worked, what didn't work, and also any changes around guidelines of decision making, so the decision making is consistent and transparent.
5. **Operational** – office costs and that includes the salaries of staff and running the office. We have just had our lease increased from our landlord so that's quite a bit of an increase due to insurance costs. We are in an ideal location for our office, seen by lots of tourists and we field a few of own Niueans looking at the potential of opening up a business. It's a great place to be located.
6. **Business Support Advice & Training** – didn't spend, as we did all training provided due to border restrictions. We will rejig for this year because we are able to look at specialist areas and also provide Short Term Training Assistance (STTA) for businesses, so take that opportunity. Lots of business say they didn't know about it. When you fill in the Membership Form it lists lots of benefits. If you need a copy of the Constitution or Annual Report, just come in and ask the lovely team.
8. **Tourist Orientated Support & Promotion and,**
9. **Sector Development** - areas we are going to be working in expenditure are Tourism and Sector Development. Rebuild, refresh, tourists are on island, new money for businesses and businesses around the Alofi café scene, food and beverage. Need some specialist areas in export. We don't have to export out our goods we can produce goods and work with each accommodation provider so goods are sold here on island, little souvenirs. Many of the businesses are starting to look at here or overseas to assist their businesses.
10. **Education and Careers** – Young and Junior Entrepreneurs. One programme training to get started – Shadow the Leader, taking young students and putting them in the private sector where they literally shadow the leader. Great learning from experience.
Labour Market & Skills Planning – Labour mobility, we get called to meetings at the last minute.
11. **Business Promotion and Marketing** – we have done a lot of printing this year for Covid, Health do lot of printing. Good to be available to do this, lots of reports for Niue Public Services - at one stage we were printing all reports for government.

Statement of Financial Position (Page 24) – Accruals due in year at June but don't make payment until after June.

3. **Fixed Assets** - gone up. Invested some money into the Training Room into Zoom equipment and into the office. If you've come in lately, you will see that we have partitions and created a professional look.

Fonuakula Industrial Park (Page 26) – we separate our Chamber accounts as that's funding, we receive separate to our financials presented on its own. Mainly income through rent lease.

Other Income - \$39,500 money not spent. FIP gave \$100k across to Chamber to give out to business one-off-grant. Always had that money just in case. Good FIP had money to help buffer cushioning when Covid hit. Businesses in shock offered one-off assistance. We didn't spend it all, as not all businesses took up the offer mainly the tourist sector (assistance was \$500 and up to \$1,500) and it needs to go back to FIP for its own running.

Expenditure – mainly around power and utilities, because we did lots of work around the electrics and getting Joy meters for tenants. Main area has been on the ground and any leasehold improvements onto the building, taken as fixed assets/improvements. Statement of Financial – we have done work with FIP building, guttering and are continuing to do work with FIP Committee.

FIP has been a good back-up in times even for Covid. It is our only real revenue coming into Chamber. We hope that in the future we develop it and an industrial building to offer use to our private sector. FIP has 24 bays but we have a long list of at least 15 businesses looking for commercial space. We see the need for commercial space as infrastructure – earning money to lease it out.

Peer Review - Our audit is a Peer Review Audit. It was done a couple of years ago by Wayne McCaughan of Niue Development Bank. As from last year we secured the services of one of our own private sector businesses, Golden Accounting – Rosa and Gabe Varea - and they did our Audit Peer Review. They are provided with all our financial information and over 3 weeks, questions asked and answers provided and we wait and see if we pass the audit. Our Board has looked at other auditors, someone suggested our Annual Report be audited by the Government auditors but it has quite a big cost.

Move accounts: Ahi Cross

Seconded: Ozwin Ikiua

2021/22 Business Development Grants (Page 30)

This year's list of those who received the BDG, they are published information.

Membership List (Pages 32 – 41)

Our membership list we have currently on the database as at 30 June 2022. New businesses joined after this date.

Academy of Women Entrepreneurs (AWE)

We are working closely with Academy of Women Entrepreneurs (AWE) which is in second cohort and it is being run by our two women, Jasmine Vaha who is on the Chamber Board and Christyl Vilitama-Smith. They are taking a group of business ideas funded by the United States Embassy, working through how to set up a business, how to do a business plan, how to market. We support that kind of group in their learning and in their programme, we provide the training to back up the learning. When they did business planning Chamber delivered the business plan with them and covered areas to focus on. Lots of work, our own young women taking the lead. If there are any other groups looking to help sectors, establishments to be formalised in any way, come and see us too.

That is the formality of AGM done. Thank you for being patient and listening.

President: Thank you to your staff, Ane and Lini for the presentations. See and hear tonight the ins and out happening within the Chamber office. I really take my hat off to my team in the office, to my CEO and staff, carrying on to keep the private sector running for us. Acknowledge the work they doing, thank you Catherine to you and your staff.

See why the Board depends on the CEO and staff brains behind NCOC by the work done and presented to you tonight.

We go into General Business if any questions at all.

8. GENERAL BUSINESS

Question: Lynsey Talagi – Reading from last year's meeting and also AGM two years ago, discussion around amendment to the Constitution e.g., **Proxy Votes**. Looking towards next year's AGM, is the Board looking at reviewing the Constitution?

President - We have just finished a Board meeting last Friday and we have looked into that and after AGM we will have a Special Board Meeting just for the Constitution.

CEO – Also note that next year is an election year for NCOC Board, so please do think about any opportunities that you might want for representation of yourselves on the Board. Putting it out there early.

President – You will all get an update on the changes to the Constitution.

QUESTION: Terry Coe – I look forward to more work being done by the Chamber. Main one is on the mechanical side is the **freight and the mail** still a continual problem, and we are not solving this problem. It looks like to me that we should be knocking-off some of the passengers, 110 passengers on the last flight, and put a limit of 100 passengers and bringing the freight and mail up. Lacking the produce for businesses especially fruit and veggies and we are not getting those, and a lot of mechanical parts – vehicles waiting to be fixed as we can't get these parts. They're not coming up. Just look forward to some changes and someone in the Government doing something about it. It's been pushed to one side by the Cabinet and we should be looking after the businesses to provide the service.

President – Thank you Terry. I don't think Chamber has much authority over that issue in regards to freight and passengers being put-off but we will try and bring up also with Government as we have the Hon Minister here, he can have a look at that. It is a good question, definitely without freight coming in and the private sector getting their stuff for business to continue, it's not easy for the private sector. Problem acknowledged - we will advocate on your behalf.

Question: Jasmine Vaha – Thank you CEO and team for all the hard work and President, my questions is for Hon Minister of Finance Crossley and also Her Excellencies of NZ High Commission, Helen Tunnah, and Australian High Commission, Louise Ellerton. Firstly, I'd like to congratulate all businesses who stayed resilient and open throughout Covid, thank the Government for Government Wage Subsidy (GWS) and NZ High Commission. Want to ask both business owners and NCOC Board, my belief investing in the development of business have an impact over all the economy, does the Government, MFAT and DFAT have plans in the budget for operational funds for NCOC, like the covid funding, any budget to invest into businesses as they rebuild and try and cope with try operations. They have gone into their savings to try and stay afloat. Do you have any plans put forward to help all businesses? Thank you

Hon Minister Crossley - Thank you Jasmine for the question, for acknowledging MFAT aid support for different sectors of the economy. In relation to the question, let me background the very unfortunate situation we have had to face because of the total pandemic, we have not actually been able to introduce any new initiatives as such, because of very volatile financial difficulties, increasing deficit of 2020, 2021, 2022 and we currently continue to face the same issues. Admire your question and would like to look into options of how we can establish new initiatives, given the importance of the private sector to the economy. Thank you for all the effort put into your business as a young entrepreneur and I wish you all the best.

Her Excellency Helen Tunnah (NZ High Commissioner) – As the Ministry we have had a pretty difficult time too. Criterial reasons why Niue has reopened the border, revenue, economic future. NZ has actually given \$24m in budget support in the last 2 years. The health response to the pandemic has had government support, revenue collapse of tourism. There is funding available for the tourism sector to help rebuild, but in terms of more special funding assistance this is back to the Government.

Nigel Ewels (NZ Deputy High Commissioner) – In terms of support provided through covid, GWS and Government and Chamber, it was a very important policy tool used during that period. Moving forward with budget support, an evaluation is needed this year/early next year. How we work with the Government for future budget support, might be something that comes up. There are significant funds going through tourism through the Government in another areas, if you are talking about immediate funding support. Thank you.

President - No other questions? It means everything is clear, everyone is happy, a good sign. If we have no more questions, I'd like to acknowledge the Hon. Minister Crossley Tatui, her Excellencies Helen Tunnah (NZ) and Louise Ellerton (Aus); Nigel Ewels; Hon. Terry and our members for being here, giving up your time to be here tonight.

Ladies and gentlemen thank you. As part of tradition let us bow our heads in a final word of prayer.

Meeting concluded: 6.30pm

***Networking opportunity: Refreshments**

President's Statement

Sefeti Fatiaki

Fakaalofa lahi atu.

Very warm greetings to all business friends in the Private-Sector and also to those organisations in the non-private sector of Niue, as well as to our NCOC members abroad.

Firstly, I thank our almighty God and father for this opportunity for me to be able to greet each and every one of you and say right from the start, "THANK YOU – FAKAAUE LAHI MAHAKI.

I thank you all for sustaining our beautiful island and its economy through all your hard works and efforts in continuously running your businesses and networks.

I acknowledge and thank my past and present NCOC Board of Directors. Vice President Zack Smith, Avi Rubin, Dempster Tomailuga, John Asanso, Gregory Funaki, Aaron Smith and past members; previous Scenic Matavai Resort General Managers - Matthew Brettell and then Charmaine Carroll. Board members who were unable to complete a full term on the Board: Victoria Posimani, Rene Richardson, Jasmine Vaha and not forgetting in loving memory Hon. Joan Viliamu.

My staff of the NCOC office; CEO - Catherine Papani, BDM – Ane Perry Gulliver, Charlotte Magatogia, Dean Talagi, James Mason and Cari-Anne Fuhiniu.

Past members of the NCOC office within my term that moved on to other career paths; Catherine – Lini Scott, Denise Pihigia, Rangiola Jacobsen Christian and Katrina Tauefasi.

Without the support and hard work from these members of both parties, the NCOC office would not be where it is today. NCOC has achieved so much for the last three years with governance from the board and the knowledgeable, capable and hard work from the staff. I will mention one but most or all other achievements will be mentioned in our CEO's report. I can proudly say that securing the CEO position for a local is one of those achievements.

I thank the previous government and the present government, the minister for Private-Sector, Honourable Crossley Tatui, for the support of the triple P (PPP-Public and Private-Sector Partnership). I strongly believe that we can only grow stronger as a nation in our journey going forward together by supporting each other and harnessing the gaps that we have and to continue to bring harmony to our beautiful little nation.

Of course, we as private-sector will continue to do our duties as a private-sector by trying hard to generate profits into our economy and so to help boost our economy, while we leave the politics and the taking care of our people to the government.

I would like to take this time to thank our sponsors. The Government of Niue and New Zealand for the never-failing support through financial funding given to the private sector/businesses of Niue through the Niue Chamber of Commerce. We hope to continue this good relationship into the future and to accomplishing goals set by all parties.

As the mandated organisation recognised by Government of Niue to represent the businesses and private sector of Niue, we (NCOC) have given and will continue to give our best to advocate untiringly on behalf

of you all. We may never be able to please all of your businesses at times and if this is the case, then we ask for your understanding in this matter. With your patience, help and support for the NCOC, the NCOC hopes to achieve our goals together.

I would like to sincerely thank all of you that had voted for me from the last AGM to be your President for this last term of three years. Fakaave lahi Mahaki. I can say this to you the private-sector that it has been a privilege and honour to have served you all. Oue tulou.

Last but not least, I want to thank you again, board and staff of NCOC for your invaluable contributions and accomplishments for NCOC this past three years. We in the private-sector can never thank you enough. Please continue with the great work and tasks you are assigned with.

May God continue to bless us and our families and businesses and may we prosper with his love.

Kia Monuina.

Sefeti Fatiaki Adriana

President of the NIUE Chamber of Commerce

CEO Statement

Catherine Etuata Papani

“When you’re finished changing, you’re finished.”

Ben Franklin may not have been an entrepreneur by trade, but his words above echo today more than ever before. This is the fastest-changing communications and technology landscape we’ve ever been in. Twenty years ago, you probably didn’t have an email address, and now it’s hard to imagine life (or your business) without email. Ten years ago, Facebook didn’t exist, and now one-and a quarter billion people and millions of businesses use it to communicate. Even if you’re not directly involved in the communications or technology industries, there’s no doubt that technology has played a huge role in changes in your industry. These changes mean you, as an entrepreneur – a business have to change.

Changes is definitely a word that can describe my second year as CEO of NCOC. I would like to say that the year has been smooth sailing, but as we know business life on Niue is not always smooth, many have manageable turbulence every now and then, some hairy moments, some experience sudden drops in altitude, but we change to adapt and continue to do work needed. Resilience is another key common word and that is how I see our business people and all in the private sector – “Niueans are Resilient people – Resilient people making resilient businesses. With borders opening we have indeed seen full flights with tourists; consultants; visiting friends, relatives and local residents travelling in and out for leisure or for work. The Rock has and is all a flurry in work and business activities.

For at most part of the 2022 to 2023 our office has been working on a skeleton staff of 3 and I acknowledge and have the deepest respect and gratitude to the team of Ane Gulliver-Perry: Business Development Manager, Charlotte Magatogia: Membership & Finance Coordinator who have tirelessly carried out the work by my side to maintain the work of NCOC for the private sector. However, I also have not forgotten and also thank our ex-team members of Chamber: Denise Pihigia and Cathrine (Lini Scott) who both moved on at the end of 2022 to other career paths, but still remain connected to NCOC.

Human resource changes were not only felt in our office, but also in our Board, with board members, Jasmine Lee-Vaha and Rene Richardson both resigning due to business commitments. We also remember Hon. Joan Viliamu who sadly passed away in December 2022. All brilliant business woman who all juggled family and business life to perform their duties as board of directors of NCOC. Thank you all. Despite these board changes, the remaining all male board continued to provide the strategic support and work for NCOC. Thank you to the Board: President: Sefeti Adriana, Vice-President: Zack Smith; Executive members: Gregory Funaki, John Asanso, Dempster Tomailuga, Avi Rubin and Aaron Smith: who continued to believe in my experience, qualifications and skill sets as the locally appointed CEO for NCOC to continue the work for Niue’s private sector.

Our major partner in the continuing work of developing and strengthening Niue’s private sector is the Government of Niue and we thank our then Minister of Private Sector, the Premier, Hon. Dalton Tagelagi for providing an increase in NCOC budgetary support to run the office and its activities. Following the 2023 General Elections changes also came in the form of a change in our Minister of Private Sector to Hon. Crossley Tatui. We look forward to the continued work to strengthen the Public Private Partnership to achieve our

overarching goal for “A prosperous and skilled nation underpinned by a thriving and entrepreneurial private sector”.

We also acknowledge the ongoing support of New Zealand and Australia governments through their Excellencies: Helen Tunnah and Louise Ellerton. We value and appreciate the assistance that both New and Australia continue to provide – whether in financial assistance, capacity building, connections, networking and mentoring opportunities.

With the borders opening, travels in and out has also included NCOC in many consultations with visiting regional agencies and consultants. It has also included NCOC representatives for the private sector travelling to regional workshops; training; and being part of Government of Niue country delegations to specific workshop conferences and training. This is not glamorous travel nor is it a holiday or timeout. It is hard work with meetings starting early and finishing late, and with the one flight a week, time out from family and other commitments do take a toll. However, we are grateful for the opportunities provided and indeed what we have learnt is that if we want Niue to be heard, to be included, and to have access to regional and global opportunities that would directly and indirectly create that entrepreneurial environment, a seat at the decision making table with a voice to represent Niue’s private sector is important.

Save the best to last is the BIG THANK YOU – FAKAAUE LAHI MAHAKI to our NCOC members and to all in the private sector, the value of your personal financial and non-financial investment in your businesses is a major contribution to Niue’s economic growth.

Niue Chamber of Commerce, within its financial means and within its activities that is mandated by the NCOC Constitution, will continue to work harder to ensure your business needs are looked after. Just like in business we may not always get things right, get the sale or the profit or deliver the best customer service but we love the work we do for our business people on Niue and so for ongoing development of Niue’s private sector. If you love the work you do, it isn’t work it’s your passion.

Catherine Etuata Papani
CEO
Niue Chamber of Commerce

Activity Design Document - Outputs

Output	Outcome/Activity – 1 July 2022 to 30 June 2023
Businesses receive Support, Advice & Training	<p>Highlights</p> <ul style="list-style-type: none"> Annual training needs analysis conducted in order to outline training being sought by businesses, either as individual businesses or as sector training Opportunity for businesses to meet with NZ Defence Health Team discussing private sector preparations for Covid as Niue travel borders to open AWE (Academy Women Entrepreneurs) 2nd Cohort launched: NCOC delivering Business Plan training to participants. Excellent to see previous AWE Cohort graduates now leading and facilitating the programme for the 2nd Cohort. Total of 94 business consultation – via the BDM; CEO & PEC. Work ranging from assistance to write business plans; produce financials required for business loans; product development & costing; how and ways to grow business to next phase; investment proposals; Training Needs Analysis carried out annually beginning year to ensure NCOC captures the needs of businesses in areas for upskilling through training UDNP Funding provided direct to Chamber enabled the Youth Business Integrity Workshop and the Women Anti-Corruption workshop to be delivered in month of November. Also enabled Toolkits to be produced and for the Women Entrepreneurs Anti-Corruption Toolkit to be translated into Vagahau Niue. PTI-NZ: Investment proposal written on behalf of a business for submission to PTI-NZ to assist in looking for investors and investment modalities. NCOC able to be paid for this work. Business Link Pacific (BLP) – introduction to businesses, noting that BLP opens up more opportunities for business advice and mentoring from outside of Niue through BLP. <p>Trainings Conducted:</p> <ul style="list-style-type: none"> (14) Business Plan Writing (1) Barista Training (2) Cashflow Management <p>Going Forward</p> <ul style="list-style-type: none"> Securing time availability of certified first aid trainer to teach basic first aid to businesses and provide refresher courses. Coordinating sector approach for Commercial Kitchen Equipment general service and maintenance training Customer Service Marketing/Branding Sector Training opportunities: Agri-business
Business Receive Funding Support	<p>Highlights</p> <ul style="list-style-type: none"> NCOC Business Development Grants (BDG) released April. Categories for the 2022/2023 funding of \$100K: <ul style="list-style-type: none"> ✓ Subsistence Grant: up to \$1,000 ✓ New Business Growth: up to \$3,000 ✓ Business Assistance: up to \$4,000 Assistance to businesses to apply for other outside funding: e.g., NZ Conservation Grant Short Term Training Attachment was not taken up by businesses despite the promotion of its availability. Noting that travel borders just opened we hope to see more businesses take up the opportunity to receive training either on island or off island for their business. Only one business Kaiika – Inu Hake, in this year

	<p>was able to secure training opportunities for a new business activity adding a new product line.</p> <p>Challenges</p> <ul style="list-style-type: none"> ▪ Timing of 2022/2023 approved budget payments – delay in various activities and disbursement of the BDG ▪ Reviewing BDG contracts to ensure both business and NCOC understand the signed BDG Agreement in terms of the items purposely purchased for the business that is active and process for businesses who shortly after receipt of BDG items then close their business operations. <p>Going Forward</p> <ul style="list-style-type: none"> ▪ Ensuring greater understanding of the compliance requirements under the BDG funding arrangements between NCOC and the business who are eligible to apply and who are approved as recipients of the grant ▪ Continued work in the process of developing a project under the GCF that will provide tangible benefits to businesses
Tourist Orientated Promotion and Support	<p>Highlights</p> <ul style="list-style-type: none"> ▪ NCOC as a Board member on the Niue Tourism Board enables closer working relationship with Tourism Office and so assures a collaborative approach and support is afforded to tourism operators ▪ CEO – podcast interview with Radio NZ on behalf of Tourism discussing business environment in relation to QFT and navigating potential covid cases that may arise from the relaxing of Covid border restrictions ▪ NCOC Rep on Airport Facilitation Committee: ongoing work to ensure airport terminal flow is smooth and a pleasant experience both on arrival and departure. ▪ Meeting with Niue Pocket Guide Team – ensuring ways to work together to assist tourism related businesses promote and market their products and services predominantly for Tourists but also noting information to assist the Visiting, Relatives and Friends (VFR) group. <p>Challenges</p> <ul style="list-style-type: none"> ▪ CEO as Tourism Board member was replaced with a NCOC Rep (chosen from Board if possible): Took several months before NCOC Rep was confirmed – currently now: Sefeti Fatiaki Adriana <p>Going Forward</p> <ul style="list-style-type: none"> ▪ Greater areas for collaboration and partnership to be strengthened. ▪ Assistance to tourism operators for fire extinguishers and training
Sector Assistance	<p>Highlights</p> <ul style="list-style-type: none"> ▪ Niue Vanilla International – continued presence at Fine Foods shows. Wider opportunities for other businesses as they are open to taking products to display/sell on behalf of the business at the Food shows ▪ Phama Plus visit – looking at relationship with NCOC to assist in establishing and finding out necessary information and processes for export products ▪ Signing of LOA between Phama Plus and NCOC ▪ As Ex-Officio member on executive of other NGOs work to assist in relation to business impacts/activities continues to be strengthened for the Niue Growers Association (NGA); Niue Island Organic Farmers Association (NIOFA) and Niue Food Processors Association (NFPA) ▪ Niue Airport Vendors Association (NAVA): official launch and thanks for the Marquee that covers various vendors on plane day at the airport. NCOC

	<p>having assisted in the application for funds to purchase the Marque from Australian development program.</p> <ul style="list-style-type: none"> ▪ Pacer Plus: project proposal – focus on developing export strategy for private sector and advocating for the need for an Export Development Manager to assist businesses look at export opportunities whilst not forgetting potential import substitution opportunities in light of the Pacer Plus Agreement <p>Challenges</p> <ul style="list-style-type: none"> ▪ The background work to establish a framework that will assist businesses in the Export/Import Substitution sector is often a long, difficult and technical process with the various agencies both national, regional and international. However, in order ensure smooth flow in processes in these areas to have tangible outcomes for businesses we maintain strong working relationships with Economic Planning, Trade & Invest; GoN DAFF; Phama Plus; Pacer Plus to name but a few. <p>Going Forward</p> <ul style="list-style-type: none"> ▪ Greater and more focussed work to support and assist those businesses in the Export sector and Import Substitution or looking at pivoting into these areas
Entrepreneurship & Education Programme in Schools	<p>Highlights</p> <ul style="list-style-type: none"> ▪ NZ Defence force present on island in month July was able to provide a talk to students on potential careers in the forces ▪ Entrepreneurship education classes continued to be delivered to the NHS – Year 10 and NPS – Year 5/6. This year the annual NCOC Business Expo that is normally held during the Constitution National Show Day was held on the Friday before and was joined in with the 2nd Cohort of the AWE businesses. ▪ Great learning for all students involved – Certificate of Completion awarded to the Year 10 Young Entrepreneurs. Special thanks to Niue Development Bank (NDB) for contributing to the entrepreneurship education of the students. ▪ Youth Employment Scheme made available for the festive holidays for Years 11, 12 and 13. Due to funding only from the NCOC budget, work placements were provided by businesses for the students. <p>Going Forward</p> <ul style="list-style-type: none"> ▪ Review and revive an apprenticeship program that will provide local trades businesses the ability to be accredited and so be able to not only mentor but also provide e.g., unit standards to go towards a recognised certification
Labour Market & Skills Plan	<p>Highlights</p> <ul style="list-style-type: none"> ▪ Member of Pacer Plus Educational National Certification Authority Working Committee in work towards developing a framework – meeting with the Pacer Plus Implementation Unit and also the supportive work of NZQA in this project ▪ Continued work on framing a strategy and work plan around labour mobility through working partnership with Economic Planning
Private Sector Promotion & Marketing	<p>Highlights</p> <ul style="list-style-type: none"> ✓ International Women's Day – Business Networking: event continues to grow in women wanting to attend. This year theme was "Embrace Equity" and held as a dinner event. Presentation from NCOC along with a "Quiz" event ensuring attendees participated and had fun whilst networking and learning about the ways to "Embrace Equity". <p>Annual Business Expo</p> <ul style="list-style-type: none"> ✓ Continues to grow in numbers and in numbers wanting to be included. This year the Expo was carried out on the Friday before the Constitution

	<p>National Show Day and was combined with the AWE participants showcasing and selling their business products/services.</p> <ul style="list-style-type: none"> ✓ Launch of the Junior and Young Entrepreneurs micro-businesses to complete the learning undertaken from the delivery of the Entrepreneurship Education by NCOC throughout the year at NHS and NPS <p>Election Candidates Talanoa Networking Event</p> <ul style="list-style-type: none"> ✓ Grateful for 13 candidates who participated to use the opportunity to speak to private sector on their views and the support they would provide private sector if successful in the elections. <p>Marketing/Promotion</p> <p>NCOC continues to use a number of platforms to communicate to members and general public and government any information involving private sector workshops/opportunities/promotions both nationally, regionally and internationally.</p> <p>NCOC – CRM is HubSpot and holds data on all members and those associated to NCOC. It also holds all business visits and any assistance that is provided to members. Work is ongoing to fine tune the database as well as ensuring training and upskilling of our staff is carried out.</p> <p>Social Media presence in the year:</p> <ul style="list-style-type: none"> ✓ Facebook <ul style="list-style-type: none"> – Followers: 3,111 – Reach: 20,022 – Additional new followers: 176 ✓ Instagram <ul style="list-style-type: none"> – Followers: 772 – Reach: 533 – Additional new followers: 70 <p>Print Media</p> <ul style="list-style-type: none"> ✓ Private Sector Newsletter ✓ Niue Star <p>HubSpot</p> <ul style="list-style-type: none"> ✓ 218 Emails distributed to 64,244 in the year
Advocacy & Stakeholder Engagement	<p>Highlights</p> <p>Private Sector via Chamber consulted in many Government and Non-Government workshops throughout the year. Increased inclusion into workshops where decisions made will directly and indirectly impact private sector. NCOC participation in these workshops ensures we are kept informed and ensure private sector is taken into account. This allows for strengthening the PPP relationship and ensures Niue's decisions are inclusive of all:</p> <ul style="list-style-type: none"> ▪ Niue National Infrastructure Investment Plan Stakeholders Workshop ▪ Tender Board: Hospital Catering ▪ UNICEF Training & Technical Mentoring on Child Sensitive Social Protection ▪ Telecom Niue: meet new CEO of Telecom and looking at areas to collaborate and develop with private sector ▪ Environment Department & BECA: Waste Management Resource Park ▪ PMCU/Arean project ▪ NZ-MFAT Review of Consolidated Budget

	<p>Overseas representation of NCOC and Niue's Private Sector</p> <ul style="list-style-type: none"> ▪ Polynesian Sub-Regional Private Sector Climate Finance Workshop, Apia, Samoa. Fully funded by Forum Secretariat; Samoa Chamber of Commerce via the Intra-ACP Global Climate Alliance and PACRES Project. Attended by CEO & President of NCOC. <ul style="list-style-type: none"> ✓ Side Meetings during above meeting to strengthen relationships and work in progress: <ul style="list-style-type: none"> – UNDP – SPREP: PCCC – review of training currently undertaken by NCOC staff – Sub-Regional Chamber of Commerce: Samoa, Tonga, Cook Islands & Tuvalu ▪ Pacific Adaptation to Climate Change & Resilience Building: Peer to Peer Learning for the Private Sector on Climate Finance & Resilience. Fully funded by Forum Secretariat; Pacific Resilience Partnership, Fiji Commerce & Employers Federation, PACRES Project and others. Attended by the Business Development Manager. <ul style="list-style-type: none"> ✓ From this learning the BDM will be able to share how various different businesses are adapting and working to build resilience in their business operations and how this may be applied to similar businesses on Niue. <p>Zoom Meetings/Trainings</p> <ul style="list-style-type: none"> ▪ Cultivating Leadership within Organisations ▪ UNDP/PRAC/UNDP: Work plans and budgets ▪ Pharma Plus: funding request in partnership with AWE work ▪ Formulation of BCI Survey: with AUT and Niue Tourism ▪ Niue Tax Dept & NZ Tax Consultant ▪ Tourism Consultant: Hayden Porter ▪ Pacific Trade Invest – NZ ▪ Pacific Quality Infrastructure (PQI): Export Quality Management ▪ CEO of NCOC presented at the Tonga Chamber of Commerce on their workshop held in Tonga on national initiatives and current work in the private sector and climate change financing ▪ CEO & President of NCOC: completed 6-week online training on Private Sector and Climate Change Resilience initiated by PIFS and delivered through USP. ▪ UNDP: Digital Transformation & Readiness Workshop <p>Webinars Conferences</p> <ul style="list-style-type: none"> ▪ Island Innovation -Webinar Series on the following <ul style="list-style-type: none"> ✓ Opportunities for Ocean Science for Island People ✓ Sustainable financing for the Pacific Blue Content ✓ Heritage ✓ Islands Holding the World to Account ✓ How can building an Entrepreneur Accelerator Programme <p>Official Invitations</p> <ul style="list-style-type: none"> ▪ Australian High Commission – luncheon with GoN: celebration 2 years since office opened on Niue ▪ GoN & Chinese Ambassador – celebration 15 years diplomatic relations ▪ Niue High School Prize Giving ▪ Premier Niue & Australia High Commission: celebrating 10th Anniversary of diplomatic relations between Niue and Australia ▪ Pacific Islands Forum Secretariat (PIFS) Secretary General: Henry Puna: talanoa session on the 2050 Strategy for the Blue Pacific Continent in relation to private sector within Niue as well as contributing to the regional approach
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NCOC Statement of Financial Performance for the Year Ended 30 June 2023

	Note	2022/2023 Actual	2022/2023 Budget	Variance \$	2021/2022 Actual
REVENUE					
Operational	1	400,000	400,000	-	350,000
Other Funding Agencies		-	-	-	86,680
BDM Reimbursement TAA		-	59,000	-59,000	-
Membership Fees	2	5,760	15,000	-9,240	7,589
Other Income	3	11,091	18,000	-6,909	2,045
		416,851	492,000	-75,149	446,314
EXPENDITURE					
Operational	4	172,754	258,150	-85,396	209,681
Business Support Advice & Training	5	7,269	45,000	-37,731	16,931
Funding Support	6	87,538	120,000	-32,462	101,134
Tourist Orientated Support & Promotion	7	-	10,000	-10,000	600
Sector Development	8	1,000	13,000	-12,000	50
Education & Careers Programme	9	16,210	15,000	1,210	5,881
Labour Market & Skills Planning		-	1,000	-1,000	-
Business Promotion & Marketing	10	26,233	27,000	-767	13,007
Government Advocacy		-	1,000	-1,000	-
Funded Projects	11	32,320	-	32,320	34,718
		343,324	490,150	-146,826	382,002
Surplus (Deficit)		73,457	1,850	71,607	64,312

NOTES TO THE NCOC FINANCIAL PERFORMANCE FOR THE YEAR ENDED 30th JUNE 2023

REVENUE

1 Operational

Budgetary Support via GoN increased this year to \$400,00. An increase from the long-standing budget of \$350,000 since the year 2009. Grateful for GoN decision to provide this increase. It has been requested to GoN that it would assist in planning activities and therefore expenditure if this support could be paid in a lump sum payment. This provides assurance to scheduling of activities of support and assistance to businesses.

This does not include the TAA budget through Government of Niue (GoN) that caters for the remuneration package for the Business Development position within NCOC.

2/3 Membership Fees & Other Income

Fees received from businesses within the reporting period 1 July 2021 to 30th June 2023, lower than previous year although increase in business membership. Whilst number of businesses registered into the NCOC HubSpot database increased, this is not translating into the fees received.

Whilst we understand that membership is voluntary, we have noted that our membership payments spike on the release of funds available under the Business Development Grant (BDG). The new membership form for the new financial year 2023/2024 will require for fees to be paid no later than 30th September in order to be eligible for any financial assistance available from NCOC.

Other income which includes training room hire and printing services shows a good increase from previous year. With borders opening and overseas consultants and projects being implemented the hire of the training room for meetings increased and with the new Zoom equipment now installed in the training room it generated higher number of bookings from both public and private sector.

EXPENDITURE

4 Operational

Underspend is mainly due to lower-than-normal personnel costs. Project Education Coordinator resigned in December and position has been vacant since. It is hoped that the new incumbent

will be starting within the next month. Finance, Admin & Events also vacant since mid-March after being head hunted by another agency. NCOC again restructured tasks within these roles ensured that essential tasks continued.

All other operational costs within budget.

5 Business Support Advice & Training

Expenditure remained under budget as all workshops have been facilitated and delivered by the staff within Chamber, mainly the CEO and BDM. One on one business consultancy and training provided in business planning, invoicing, product development and cash flow projections more frequent than group training workshops.

Barista Training with a certified Barista was able to be sourced from within Niue and this will continue in the new year. Training workshops for First Aid for businesses has been difficult to schedule with the trainer from health not available or conflicting schedules.

Training needs analysis is carried out by the BDM and will set the schedule for the 2023/2024 year based on business and sector needs.

6 Funding Support

Business Development Grants is under the \$100,000 set aside for this in this year. New structure for businesses has allowed those who were previously categorized as subsistence being able to access in this year the “New Business Growth” assistance.

7 Tourist Oriented Support & Promotion

With normality returning with tourism season – there was no spend noted in this area as NCOC representation on Tourism Board was amended and delays to confirm a NCOC representative took longer than expected. The NCOC rep was to provide a collaborative approach to areas where both can support each other and align and share assistance in areas needed. NCOC representative on the Tourism Board has been confirmed for the next three (3) years.

8 Sector Development

Subsidized activity with upgrading of fire extinguishers and installing new ones for several businesses remain pending. Delays have been due to circumstances out of NCOC control. Expenditure has been accrued.

9 Education & Careers Programme

Main expenditure in this output was with the Youth Employment Scheme (YES) which NCOC was able to deliver for the festive school holiday period. Students were placed into businesses only. Successful continued delivery of the Young and Junior Entrepreneurs programme for Niue High School (Year 10) and for Niue Primary School (Years 5/6). NCOC maintains the

programme to ensure that Niue's future entrepreneurs have a head start with the opportunity to learn and develop entrepreneurial skills.

10 Business Promotion & Marketing

Business networking event for Women's International Day continues to grow year after year. This year it was part funded by the UNDP Women Entrepreneurs Anti-Corruption funds and a change in the normal breakfast to a dinner was welcomed and enjoyed by all who attended. The theme for this year "Embrace Equity". We again look forward to assisting our male counterparts to take on the arrangements to celebrate Men's International Day – November.

11 Funded Projects

- i) UNDP: Women Entrepreneurs Anti-Corruption
Funding received assisted in the costs of the workshop held in November 2022. It also allowed for the Toolkit to be produced and for it to be translated into Niuean. This will be the first for NCOC to have one of its business toolkits in our Niuean language.
- ii) UNDP: Youth Entrepreneurs Business Integrity
Funding received assisted in the costs of the workshop held in November 2022. An event scheduled to also be carried out could not be implemented due to timing and conflicting schedule of year end exams and family festive season holidays.
- iii) PHAMA PLUS: Academy Women Entrepreneurs (AWE) Prizes
As part of the second cohort of the AWE programme initiated by the New Entrepreneurial Women group prizes were funded by Phama Plus for three (3) businesses. This was a recognition of their achievements in completing the learning in the business modules under the AWE Dream Builder and practical's; in the display and sales of goods and or services of their businesses during the NCOC Constitution Business Expo held in October 2022.

NCOC Statement of Financial Position for the Year Ended 30 June 2023

	Note	Actual 2022/2023	Actual 2021/2022
CAPITAL		282,381	270,736
Represented By:			
CURRENT ASSETS	1		
Bank		118,064	161,965
Trade Debtors		57,674	57,674
Intercompany Transfer FIP		1,861	2,085
Accruals		31,184	
		208,783	221,725
Less CURRENT LIABILITIES			
Accruals			19,616
		-	19,616
NET WORKING CAPITAL		208,783	202,109
FIXED ASSETS	3	73,598	68,627
NET ASSETS		282,381	270,736

NOTES TO THE NCOC FINANCIAL POSITION FOR THE YEAR ENDED 30th JUNE 2023

NOTES TO FINANCIAL POSITION

1 CURRENT ASSETS

Made up of bank account balance and trade debtor being GoN awaiting reimbursement of BDM Remuneration paid by NCOC operations account until reimbursed by GoN from the TAA Allocation as per funding arrangement. This is a carried forward balance.

Accruals is the balance of the undisbursed BDG grants as at end of the financial year – 30 June 2023.

2 CURRENT LIABILITIES

Nil

3 FIXED ASSETS

Office furniture, vehicle, computer equipment and software for NCOC office.

Fonuakula Industrial Park

Statement of Financial Performance

As at 30th June 2023

	Actual 2022/2023	Actual 2021/2022
REVENUE		
Rent Lease	21,306	27,477
Interest Credit	132	184
Other Income		39,500
TOTAL REVENUE	21,438	67,161
EXPENDITURE		
Depreciation	5,776	5,924
Repairs & Maintenance	500	20
Grounds Maintenance	6,600	700
Power & Utilities	400	7,450
W/H Tax	2	2
TOTAL EXPENDITURE	13,278	14,096
Surplus (Deficit)	8,160	53,064

Fonuakula Industrial Park

Statement of Financial Position

for the Year Ended 30th June 2023

	Note	Actual 2022/2023	Actual 2021/2022
CAPITAL		313,560	305,400
REPRESENTED BY:	3		
CURRENT ASSETS		109,919	98,371
Less CURRENT LIABILITIES		21,623	58,471
NET WORKING CAPITAL		88,296	39,900
FIXED ASSETS		225,264	212,942
NET ASSETS		313,560	252,842

NOTES TO FINANCIAL STATEMENTS FOR

FONUAKULA INDUSTRIAL PARK

for the Year Ended 30th June 2023

NOTES TO FIP FINANCIAL ACCOUNTS

1. REVENUE HIGHLIGHTS

FIP continues to have 100% occupancy. The list of businesses wanting bays has grown. There is a need to have more commercial space to be made available. The Board had started looking at the feasibility and plans of developing the land still available by the FIP No.1 and it is hoped that this will continue. Some tenants are behind in rent ongoing work has been carried out by office to implement payment arrangements.

2. EXPENDITURE HIGHLIGHTS

Main expenditure in year has been for grounds maintenance – mowing and general upkeep of the areas outside of the FIP building

3. ASSETS & LIABILITIES HIGHLIGHTS

Assets attributed to FIP building.

AUDIT/PEER REVIEW

GOLDEN ACCOUNTING SERVICES

07th August 2023

Niue Chamber of Commerce

Alofi

Niue

Peer Review of the Financial Statements for year ending 30 June 2023

A high-level peer review was carried out on the Financial Statements of the Niue Chamber of Commerce and the Fonuakula Industrial Park. The review mainly focused on:

- Accounting process
- Comparison of reporting financial year performance against its budget allocations and previous financial year (2021 – 2022)
- Compliance with national and internal regulations and policies
- Significant changes to financial structure and reporting (comparative review)

In addition to the peer review process for the period ending 30 June 2023, the focus was also extended to identifying any significant changes to the financial structure of the non-profit organisation and its financial reporting practices.

The outcomes of the review were as follows:

Objectives	Findings
Accounting Process	<ul style="list-style-type: none">• Continuous use of MYOB accounting system for its key accounting & bookkeeping activities• Financial Statements for both entities were prepared based on the accrual accounting method
2022-2023 Financial year performance review	<ul style="list-style-type: none">• Niue Chamber of Commerce NCOC continued to utilise its funds and other resources effectively and efficiently, performing within its activities budget• Activities carried out were approved under its Grant Funding Agreement (Activity Design Document 2022-2023)

Compliance	<ul style="list-style-type: none"> No activity (financial/operational) identified that raised concerns relating to non-compliance with NCOC Constitution and Internal policies, Statutory laws, and regulations.
Significant changes to Financial Structure and Reporting	<ul style="list-style-type: none"> No changes to its financial structure and reporting for the reporting financial year 2022-23
	<ul style="list-style-type: none"> FIP – rent income remains primary source of revenue NCOC – grant funding remains primary source of revenue for its activities Collective debt remains minimum (below 50%) for both entities.

Yours Sincerely

R. Varea.

Mrs. Rosalini Varea

Accountant

Golden Accounting Services

2022-23 Business Development Grants

	Business Name	Applicant	Grants Committee Approved	Grant Category
1	Baked By Polly	Sophie Ita	\$995	Subsistence
2	Just Niue	John Talagi	\$1,000	Subsistence
3	Nius Mowing	Niu Tahega	\$1,000	Subsistence
4	Pam's Tufuga	Pamela Falani	\$1,000	Subsistence
5	Reigns Paint & Tiling	Adam Faitala	\$1,000	Subsistence
6	Aga Eggsellence	Adrian Woods	\$3,000	New Business Growth
7	Bohns Infotech	Tom Jnr Misikea	\$3,000	New Business Growth
8	Buk Buk Chicken	Suzy Valivaka	\$3,000	New Business Growth
9	Manuiz	Tifi Tomailuga	\$3,000	New Business Growth
10	Ali's Enterprises	Chris & Des Hipa	\$4,000	Assistance
11	All Relativf	John Asanso	\$2,000	Assistance
12	Aue Trading	New Aue	\$3,791	Assistance
13	Claytons Club	Nari Viliamu	\$4,000	Assistance
14	H&M Services	Tutuli Heka	\$3,000	Assistance
15	Iki'Bee Services	Zack Smith	\$4,000	Assistance
16	KHM Photography	Tesl Viliamu	\$4,000	Assistance
17	Katuali Cafe	Kenneth Green	\$3,400	Assistance
18	Lau's Getaway	Lau Rubin	\$3,411	Assistance
19	Losi Bus Service	Halosi Jackson	\$4,000	Assistance
20	Maihiland Ventures	Takili Talagi	\$4,000	Assistance
21	Mahofi Guesthouse	Mamata Gill	\$4,000	Assistance
22	Niue Consultancy	Herman Tagaloailuga	\$2,704	Assistance
23	Niue Star	Michael Jackson	\$4,000	Assistance
24	Petite Hatava	Tanya Tagelagi	\$3,050	Assistance
25	Pottos Mowing	Leopotto Pulehetoa	\$3,100	Assistance
26	Pretty Petals	Nitaligi Pihigia	\$3,618	Assistance
27	Soul Merchandise	Saofia Asanso	\$1,528	Assistance
28	Tahiono Art Gallery	Mark Cross	\$4,000	Assistance
29	Taloo Heights	Ernest Nemaia	\$4,000	Assistance
TOTAL APPROVED			\$86,597	

Niue Chamber of Commerce Board 2022/2023

PRESIDENT

Sefeti Fatiaki, Feti's Works & Hina's Laundromat

VICE PRESIDENT

Zack Smith, IkiBee Services

BOARD EXECUTIVE COMMITTEE MEMBERS

Avi Rubin: Kai Ika, Niue Wild Fish Jerky, Monuina Fishing, Lau's Get Away

Dempster Tomailuga: All Stars

Gregory Funaki: Double M

John Asanso: All Relativf, Soul Merchandise

Scenic Matavai Rep: Charmaine Carroll / Aaron Smith

BOARD INCOMPLETE TERM

Acknowledging and thank you to the following Board Members who stepped down due to personal and business reasons:

- Victoria Kalauni Posimani: Hio Café
- Jasmine Lee Vaha: LeVi Art
- Rene Richardson: Coco's Catering, Sea Turtle Charters, Tukuitoga Guesthouse

In Loving Memory, we also remember: Hon. Joan Viliamu: Claytons Bar – who passed away in December, 2022.

Membership List as at 30 June 2023

(incl. Affiliates – Local and Overseas): as listed on NCOC Database - Paid & Unpaid

No.	Business Name	First Name	Last Name	Sector	Customer Type
1	100% Niuean Coconut Oil	Manahetule	Watch	Arts & Entertainment	Member
2	4x4 Rentals	Willie	Saniteli	Transport & Freight	Member
3	A+ Apparel	Monu	Hipa	Retail Trade	Member
4	A5 Tours	Tony & Ann	Aholima	Tours	Member
5	Aga Eggsellence	Adrian	Woods	Agriculture	Member
6	Ahu Pilipili Organic Fonua	Lisah	George Hiku	Agriculture	Member
7	Akesi Intergrated Development (A.I.D)	Fapoi	Akesi	Agriculture	Member
8	ALEKENIU LOGISTICS	Rodney	Alekeniu	Transport & Freight	Member
9	Aleki Accommodation	Ozwin	Ikiua	Accommodation	Member
10	Ali's Enterprises Ltd	Chris & Des	Hipa	Retail Trade	Member
11	Aliutu Atuhau Tupuhake	Fiafia	Rex	Non-Governmental Organization	Member
12	Aliutu Guesthouse	Etisala	Asemaga	Accommodation	Member
13	All Relative Cocktail Bar	John & Saofia	Asanso	Food & Beverage Services	Member
14	All Star Services	Dempster	Tomailuga	Trades & Construction	Member
15	Alofi Rentals	Tulitoafama Newland	Poumale	Transport & Freight	Member
16	Alofi Rugby Club	Jay Berry	Sofaea	Non-Governmental Organization	Member
17	Anaiki Motel	Ilona	Laskai	Accommodation	Member
18	Andah's Fenoga Evaeva	Chamberlin	Pita	Tours	Member
19	Annos Rentals	Meriano Iakopo	Lui Iakopo	Transport & Freight	Member
20	Associated Carbon Technologies	Charles	Law	Agriculture	Member
21	Atoa's Bus Services	Rosemary	Talagi	Transport & Freight	Member
22	Aue Trading (Tuatea Heights)	New	Aue	Agriculture	Member
23	Authentic Produce Niue	Norman	Mitimetiti	Agriculture	Member
24	B & Z Electrical	Apollo	Poitoa	Trades & Construction	Member

25	Baked by Polly	Sophie	Ita	Food & Beverage Services	Member
26	Big Boy Construction	Clayton	Viliamu	Trades & Construction	Member
27	BJ Hardware	Birt	Jessop	Retail Trade	Member
28	Bohns Infotech	Tom	Misikea Jnr	IT, ISP & Multimedia	Member
29	Bourne Services	Pele & Norma	Bourne	Trades & Construction	Member
30	Breakthrough Financials	Ben	Tanaki	Professional Services & Consultancy	Member
31	Breeze	Randall & Liz	Haines	Accommodation	Member
32	Buk Buk Chicken	Suzi	Valivaka	Food & Beverage Services	Member
33	Burnham Building & Joinery	Howard	Burnham	Trades & Construction	Member
34	Central Services	Maligi & Misiata	Tasmania	Retail Trade	Member
35	CFI Multimedia Productions	JinNam	Hopotoa	IT, ISP & Multimedia	Member
36	Charity's Livestock	Nephi	Charity	Agriculture	Member
37	Cherry Little Design	Jazinta	Levi-Hekau	Arts & Entertainment	Member
38	Citrusy Niue	Rosie	Rex	Agriculture	Member
39	CKT Consultancy	Bella	Talagi	Professional Services & Consultancy	Member
40	Clayton's Bar	Dimitry	Viliamu	Food & Beverage Services	Member
41	CME Custom Print Designs	Tamyrah	Sioneholo	Retail Trade	Member
42	Coco Catering	Rene	Richardson	Food & Beverage Services	Member
43	Concrete Services	Brian	Merrifield	Trades & Construction	Member
44	Crazy Uga Cafe	Sarah	Saniteli	Food & Beverage Services	Member
45	Damiana's Motel	Desmond	Hellesoe	Accommodation	Member
46	Dark Sky's	Alan	Wilson	Tours	Member
47	Denzel Building Project	Matthew	Jessop	Trades & Construction	Member
48	DJ Nonz	Nisha & Canon	Tukiuha	Arts & Entertainment	Member
49	Double M Niue Ltd	Gregory	Funaki	Retail Trade	Member

50	Ebony Carvings	Vivien	Feleti	Arts & Entertainment	Member
51	EC Fix Plumbing Services	Charlie Fuku	Togahai	Trades & Construction	Member
52	ECO Niu	Saofia Asanso & Tilly Fetaui		Retail Trade	Member
53	Emoro Audio Entertainment	Keane	Kaukasi	Arts & Entertainment	Member
54	Enetama Construction	Siligi	Tongatule	Trades & Construction	Member
55	Ettie's at Lotopa	Maureen	Melekitama	Retail Trade	Member
56	Explore Niue Tours and Travel	Vanessa	Marsh	Tours	Member
57	Falala Fa Bus Service	BJ	Rex	Transport & Freight	Member
58	Fale Nofoko	Anne LKZ	Strickland	Retail Trade	Member
59	Fale Takihi Handicrafts	Iapeta	Poihega	Arts & Entertainment	Member
60	Felix Electrical Consultancy Services	Speedo	Hetutu	Trades & Construction	Member
61	Feti's Works	Senu & Sefeti	Fatiaki	Trades & Construction	Member
62	Fine Alec	Fine	Alec	Agriculture	Member
63	Fineone Dart Bar	Acestacey	Kalauni	Food & Beverage Services	Member
64	First Coat Services	Adam & Marina	Faitala	Trades & Construction	Member
65	Fish Niue Charters	BJ	Rex	Fishing & Marine	Member
66	Fisihega Crafts & Iki's Accommodation	Tutuli	Heka	Accommodation	Member
67	Frank & Partners	Frank	Mokoia	Transport & Freight	Member
68	Frank Wells	Frank	Wells	Other Services	Member
69	Freedom Bikes Niue	Ian	Richardson	Transport & Freight	Member
70	Friendly Motor Services	Nathan	Tonga	Trades & Construction	Member
71	Fualosa Eu Funaki	Fualosa Eu	Funaki	Agriculture	Member
72	Fuliku Pig Farm	Ireena	Mautama	Agriculture	Member
73	Fusion Flavas	Tilly and Peter	Fetaui	Food & Beverage Services	Member
74	G's Mini Mart	Charlene	Tukiuha	Retail Trade	Member
75	Gabes Motel	Carol	Edwards	Accommodation	Member
76	Gelykas Handicrafts & Timber Products	James	Poihega	Arts & Entertainment	Member

77	Golden Accounting Services	Rosa	Varea	Professional Services & Consultancy	Member
78	Golden Age Pacific Ltd	Patricia	Hunter	Accommodation	Member
79	Golden-Hope Local Growings	Romeo	Tongia	Agriculture	Member
80	Gone Fishing Niue	Alan	Wilson	Fishing & Marine	Member
81	Hafonu Consultancy & Marketing	Jama'l	Talagi	Professional Services & Consultancy	Member
82	Halaika Effects	Carl	Godsmark	Trades & Construction	Member
83	Harkitech Concrete Mix	Denise	Pihigia	Trades & Construction	Member
84	Hatesa Hetutu	Hatesa	Hetutu	Arts & Entertainment	Member
85	Havaka Niue LTD	Brad	Etuata	Agriculture	Member
86	Heahea Rentals	Lady Fifita	Talagi	Transport & Freight	Member
87	Hekau Attorneys At Law	Sinahemana	Hekau	Professional Services & Consultancy	Member
88	Heleni Jessop's Fatahega Lodge	Moka Niu Tongakilo	Togakilo	Accommodation	Member
89	Hina's Laundromat	Senu & Sefeti	Fatiaki	Other Services	Member
90	Hinapoto Handcrafts	Maihetoe	Hekau	Arts & Entertainment	Member
91	Hio Blue	Al	Posimani	Fishing & Marine	Member
92	Hio Café	Vikki & Toni	Kalauni	Food & Beverage Services	Member
93	Hipa Electrical	Ian & Emi	Hipa	Trades & Construction	Member
94	IkiBee Services	Zack & Christyl	Smith	Agriculture	Member
95	Ilana Bakery	Sio	Vea	Food & Beverage Services	Member
96	Ilana's Rental	Sio	Vea	Transport & Freight	Member
97	Innovate Niue	Catherine	Papani	Professional Services & Consultancy	Member
98	InXpress NZ	Colin & Ruihi	Alanotama	Transport & Freight	Member
99	Island Pride	Albert	Hekesi	Arts & Entertainment	Member

100	Island Style Products	Patricia	Hunter	Food & Beverage Services	Member
101	J'Love Sounds/ Mowing Contract Services	Jackson Harry	Hekesi	Arts & Entertainment	Member
102	Jackson Accommodation	Robert	Jackson	Accommodation	Member
103	Jennas Restaurant Catering	Miriam	Nemaia	Food & Beverage Services	Member
104	JLBZ Ready Mix	Sifi	Mokalei	Trades & Construction	Member
105	Joema's Place	Iris	Lui	Accommodation	Member
106	John Axe Services	John	Tongahai	Trades & Construction	Member
107	JT Construction	Atoa	Talagi	Trades & Construction	Member
108	Julie Faitala	Julie	Faitala	Food & Beverage Services	Member
109	Just Niue	John	Talagi	Tours	Member
110	JZ Imports	Ezra	Togiamana	Professional Services & Consultancy	Member
111	Kafika Niue Ltd	Pinky (Roz)	Tafatu-Hipa	Accommodation	Member
112	Kai Ika	Avi	Rubin	Food & Beverage Services	Member
113	Kalava Niue	EJ	Strickland	Retail Trade	Member
114	Kaniu Kulatea Karving	Misa	Kulatea	Arts & Entertainment	Member
115	Kaniu WiFi (Rocket Systems)	Emani	Lui	IT, ISP & Multimedia	Member
116	Katuali Café	Kenneth	Green	Food & Beverage Services	Member
117	Kauhi Krafts	Olga	Wilson	Arts & Entertainment	Member
118	Keke Time Café&Bakery	Krystal	Pasisi-Schaumkel	Food & Beverage Services	Member
119	Kemu Mizziebo	Kemu	Mizziebo	Agriculture	Member
120	Kendra's Kollection	Mark	Blumsky	Retail Trade	Member
121	KHM Photography	Tesl	Hetutu	Arts & Entertainment	Member
122	Kiutahi Fishing Charter	James	Douglas	Fishing & Marine	Member
123	Kolivao Piggery	Charlotte	Magatogia	Agriculture	Member
124	Kololi's Guesthouse	Rupina	Morrissey	Accommodation	Member
125	Kolu Farming	BV	Motufoou	Agriculture	Member

126	KPM Management	John	Kaulima	Other Services	Member
127	Krysina'z Fale Koloa	Kyria	Kulatea	Food & Beverage Services	Member
128	Kumar Enterprises Ltd	Kumar	Kishore	Trades & Construction	Member
129	L & L Hire	Leon & Alice	Tomailuga	Other Services	Member
130	Lalopine Rockhouse	Stanley	Kalauni	Accommodation	Member
131	LANShack	Richard & Angela	Tuhipa	IT, ISP & Multimedia	Member
132	Lau Hani Crafts	Pilena	Motufoou	Arts & Entertainment	Member
133	Lau's Getaway	Avi	Rubin	Accommodation	Member
134	LeViart (Niu Reflection)	Tom & Jasmine	Vaha	Retail Trade	Member
135	Lialagi Accommodation	Mary	Magatogia	Accommodation	Member
136	Lil Organic Grower	Shanta	Hekau	Agriculture	Member
137	Lilis Hideaway	Kennedy Tukutama	Tukutama	Accommodation	Member
138	Lilo's Heritage & Production Tours	Tom	Misikea Snr	Tours	Member
139	LimaToa	Mele and Hamo	Kaulima	Agriculture	Member
140	Limestone Motors	Willie	Saniteli	Trades & Construction	Member
141	Lolani's Retreat	John and Kareen	Lolani	Accommodation	Member
142	Longueval Construction	Hivi Togia	Puheke	Trades & Construction	Member
143	Lose Nia	Pauline	Talagi Lupeiki	Arts & Entertainment	Member
144	Losi's Bus Service	Halosi	Jackson	Transport & Freight	Member
145	Lotouli Rental	Romeo	Tongia	Transport & Freight	Member
146	Lovely Puletama	Lovely	Puletama	Agriculture	Member
147	Lui Civil	Lei	Lui	Transport & Freight	Member
148	Lupe Niue	Feo	Fou	Arts & Entertainment	Member
149	Magical Niue	Jana	Barclay	Tours	Member
150	Mahofi Guesthouse	Mamata	Gill	Accommodation	Member
151	Maihiland Ventures	Takili & Sisilia	Talagi	Agriculture	Member
152	Makfurly Burgers	John	Ranfurly	Food & Beverage Services	Member
153	Malamapeta Lavini	Malamapeta	Lavini	Agriculture	Member
154	Malutu Moto Adventures	Ezra & Heileen	Togiamana	Tours	Member
155	Malutu Motors	Morgan	Magatogia	Trades & Construction	Member

156	Manogi Sipeli	Manogi	Sipeli	Food & Beverage Services	Member
157	Manuiz	Lynda and Tifi	Tomailuga	Food & Beverage Services	Member
158	Marvin's Electrical	Kristian	Talepita	Trades & Construction	Member
159	Mata Fuluola	Liline	Morrissey	Health Care & Wellness	Member
160	Matapa Accommodation	Opili	Talafasi	Accommodation	Member
161	Matapa Bar	Opili	Talafasi	Food & Beverage Services	Member
162	Mau Enterprises	Lisa Fisimono	Posimani	Professional Services & Consultancy	Member
163	Maulu Spa	Alana	Tukuniu	Health Care & Wellness	Member
164	Mautama Construction	Ritchie	Mautama	Trades & Construction	Member
165	Meimei Hobby	Holo & Fama	Tafea	Agriculture	Member
166	Misa's Nature Tour	Misa	Kulatea	Tours	Member
167	Mitaki's Guesthouse	Mitaki	Lio	Accommodation	Member
168	MMI Poultry	Leotoga	Pita	Agriculture	Member
169	Moho Tei	Leticia	Faitala	Food & Beverage Services	Member
170	Mokoia Central Mart (MCM)	Kayla	Mokoia	Retail Trade	Member
171	Monuina Fishing	Avi	Rubin	Fishing & Marine	Member
172	Morre	Morre & Eme	Tukuniu & Matagiaga	Agriculture	Member
173	Mrs Sena's Crafts	Moka	Laufoli	Arts & Entertainment	Member
174	Muta FX and Futures	John	Tolomaki	Professional Services & Consultancy	Member
175	Mutalau Village Council	Meleki & Maureen	Melekitama	Non-Governmental Organization	Member
176	Mutalau Womens Handicrafts	Meleki & Maureen	Melekitama	Non-Governmental Organization	Member
177	Namukulu Cottages	Anthony	Fraser	Accommodation	Member
178	NCEL / Kiwibank	Wayne	McCaughan	Professional Services & Consultancy	Member
179	NIC's Bungalows	Lady Fifita	Talagi	Accommodation	Member

180	Niu Lolo Niu	Sema	Jessop	Health Care & Wellness	Member
181	Niue Adventures Mechanical	Terry	Coe	Trades & Construction	Member
182	Niue Adventures Shop	Asalia	Coe	Retail Trade	Member
183	Niue Airport Vendors Association	Sefeti	Fatiaki	Non-Governmental Organization	Member
184	Niue Blue	Evan	Barclay	Tours	Member
185	Niue Bond and Liquor Company	Adrian	Woods	Government of Niue	Member
186	Niue Consultancy Services	Herman	Tagaloailuga	Professional Services & Consultancy	Member
187	Niue Council of Women	Rupina	Morrissey	Non-Governmental Organization	Member
188	Niue Development Bank	Vaine	Pasisi	Government of Niue	Member
189	Niue Electronics	Emerson	Sinagpulo	Trades & Construction	Member
190	Niue Fishing Charters & Marine Services	Brendon	Pasisi	Fishing & Marine	Member
191	Niue Food Processors Association	Feo	Fou	Non-Governmental Organization	Member
192	Niue Fresh	James	Douglas	Agriculture	Member
193	Niue Green Mowing Services	Nise	Jackson	Agriculture	Member
194	Niue Holiday Homes	Patricia	Hunter	Accommodation	Member
195	Niue ICT	Colin	Talamahina	Retail Trade	Member
196	Niue Investment Properties	Ricky	Makani	Professional Services & Consultancy	Member
197	Niue Island Fishermen's Association	Brendon	Pasisi	Non-Governmental Organization	Member
198	Niue Island Organic Farmers Association (NIOFA)	Jamal	Talagi	Non-Governmental Organization	Member
199	Niue Orientation Tour	Keith & Sue	Vial	Tours	Member
200	Niue Philatelic and Numismatic Group (NPNC)	Poi	Kapaga	Government of Niue	Member
201	Niue Post	Vaine	Pasisi	Government of Niue	Member
202	Niue Rentals	Stanley	Kalauni	Transport & Freight	Member

203	Niue Star	Michael	Jackson	IT, ISP & Multimedia	Member
204	Niue Tiny Houses	Ozwin	Ikiua	Accommodation	Member
205	Niue Vanilla International	Stanley	Kalauni	Agriculture	Member
206	Niue Wahoo Fishing Charters	Clifford	Marsh	Fishing & Marine	Member
207	Niue Wild Fish Jerky	Avi	Rubin	Food & Beverage Services	Member
208	Niue Woodcarvers Association (aka Talatalai)	Speedo	Hetutu	Non-Governmental Organization	Member
209	Niue Yacht Club	Keith & Sue	Vial	Fishing & Marine	Member
210	Niue Youth Council	Rhonda	Tiakia	Non-Governmental Organization	Member
211	Niueanna Artistry	Christyl	Vilitama-Smith	Arts & Entertainment	Member
212	Niuganic	Ian	Richardson	Agriculture	Member
213	Nius Mowing	Niu & Tom	Tahega	Agriculture	Member
214	NOW (Niue Ocean Wide) Project	Brendon	Pasisi	Non-Governmental Organization	Member
215	Oka Koa Multimedia	Dessyo	Sioneholo	Retail Trade	Member
216	Oki Waste Management	Ricky	Makani	Other Services	Member
217	Olehake's Massage	Meleamina	Poiafati	Health Care & Wellness	Member
218	Ollie's Catering	Sianua	Poihega	Food & Beverage Services	Member
219	Oma Tafua	Fiafia	Rex	Tours	Member
220	Opie Accounting & Bookkeeping Services	Falita	Tanu	Professional Services & Consultancy	Member
221	Orlando	Moka	Tano	Agriculture	Member
222	Ovava Umu Kai & Village Tour	Mele Pavihi	Hasini	Tours	Member
223	Pacific Flava	Loine	Pakieto	Arts & Entertainment	Member
224	Pacific Way Bar	Julie	Funaki	Food & Beverage Services	Member
225	Pam's Tufuga	Pamela	Togiakona	Arts & Entertainment	Member
226	Papa Amu Tree Solution	Presley	William Lualua	Agriculture	Member
227	Patuo Construction	Taihia	Hetutu	Trades & Construction	Member
228	Paul Pasisi Charters	Paul	Pasisi	Fishing & Marine	Member

229	Pehula Mixed Trading Farm	Pitasoni Mahola	Tanaki	Agriculture	Member
230	Peleni's Guesthouse	Lady Fifita	Talagi	Accommodation	Member
231	Peleni's Travel Agency	Ida	Mougavalu	Arts & Entertainment	Member
232	Pesa's Construction	Pesa	Va'a	Trades & Construction	Member
233	Peta Paints	Laga Ikimakaua	Lavini	Retail Trade	Member
234	Petite Hatava	Tanya	Tagelagi	Accommodation	Member
235	PK Transport/Express	Liliani	Kapaga	Transport & Freight	Member
236	Pottos Mowing	Leopotto	Pulehetoa	Agriculture	Member
237	Pretty Petals	Nita	Pihigia	Agriculture	Member
238	Pualino Tokimua	Pualino	Tokimua	Agriculture	Member
239	Pure Plants	Ilona	Laskai	Agriculture	Member
240	R'Linan Charter	Stan	Tafatu	Fishing & Marine	Member
241	R'Linan Restaurant	Sonia & Stanley	Tafatu	Food & Beverage Services	Member
242	Reef Walk	Herman	Tagaloailuga	Tours	Member
243	Reign'S	Marina and Delamere	Faitala	Food & Beverage Services	Member
244	Restoration Reef	Vaiola	Vase	Accommodation	Member
245	Ricco's Services	Meleki & Maureen	Melekitama	Agriculture	Member
246	Rock Island Enterprises	Kenneth	Green	Agriculture	Member
247	Rockbak Bakery	Keith	Papani	Food & Beverage Services	Member
248	Rockon Tents	Jay	Hekau	Other Services	Member
249	Rock Steady	Glen	Jackson	Arts & Entertainment	Member
250	Rodney Alec Niuniu	Rodney	Alec	Agriculture	Member
251	Rolling Pin	Jen & Thomas	Pita	Food & Beverage Services	Member
252	Roncin's Little Rock Takeaways	Ron Joseph	Godsmark	Food & Beverage Services	Member
253	Rosa's Bakery	Rosa	Jackson	Food & Beverage Services	Member
254	Runway Bar	Richard	Hipa	Food & Beverage Services	Member
255	S&K Services	Steve & Kilihega	Jefferson	Trades & Construction	Member

256	Savage House Boxing Gym Ltd	Corrina & Rex	Stevens	Health Care & Wellness	Member
257	Scenic Matavai Niue	Aaron	Smith	Accommodation	Member
258	Sea Turtle Charters	Ian	Richardson	Fishing & Marine	Member
259	Shop at Zapa Green	Mona	Ainuu	Retail Trade	Member
260	ShopExports & Freight	Ernest	Nemaia	Transport & Freight	Member
261	Simeamao Art	Susannah	Siontauto	Arts & Entertainment	Member
262	Siri's Handifix	Toma & Salote	Siri	Trades & Construction	Member
263	SJ Builders	San Juan	Talagi	Trades & Construction	Member
264	Social Solutions Consultancy	Vanessa	Marsh	Professional Services & Consultancy	Member
265	Soul Merchandise	John & Saofia	Asano	Retail Trade	Member
266	South Seas Traders	Anthea	Harding	Retail Trade	Member
267	Southwest Construction	Milne	Tanu	Trades & Construction	Member
268	Speedo Hetutu	Speedo	Hetutu	Agriculture	Member
269	St Joseph's Mechanic	Sio	Veā	Trades & Construction	Member
270	Stan's Construction	Stan	Tafatu	Trades & Construction	Member
271	Stone Solutions	Ida & Albert	Hekesi	Trades & Construction	Member
272	Stone Villa's	Ida	Hekesi	Accommodation	Member
273	Stuff I.T Niue	Richard	Tuhipa	IT, ISP & Multimedia	Member
274	Supply In Demand	Chris	Skinner	Food & Beverage Services	Member
275	Sustainable Pacific Consultancy	Coral	Pasisi	Professional Services & Consultancy	Member
276	Swanson Supermarket	Amanda	Pita	Retail Trade	Member
277	Tafehau Bakery	Faheloto	Burnham	Food & Beverage Services	Member
278	Tahiono Art Gallery	Mark	Cross	Arts & Entertainment	Member
279	Talepita's Shop	Kristian	Talepita	Retail Trade	Member
280	Tali's Cave Tour	Daryn	Magatogia	Tours	Member
281	Taligi	Adorra	Misikea	Retail Trade	Member
282	Talihi Florals	Celina	Tiakia	Agriculture	Member

283	Talo's Restaurant	Losana	Sioneholo	Food & Beverage Services	Member
284	Taloa Heights Accommodation	Judy	Nemaia	Accommodation	Member
285	Tamahetoea Creations	Lavinia (Lovey)	Palemia	Arts & Entertainment	Member
286	Tanya Transports	Dion	Taufitu	Transport & Freight	Member
287	Taoke Fales	Mary	Magatogia	Accommodation	Member
288	Taoke Piggery	Charlotte	Magatogia	Agriculture	Member
289	Taoke Prints	Mary	Magatogia	Retail Trade	Member
290	Taste of Happyness	Fiafia	Rex	Food & Beverage Services	Member
291	Tasty Moa - Kaina	Kimray	Vaha	Agriculture	Member
292	Taue Siakifilo	Taue	Siakifilo	Arts & Entertainment	Member
293	Taue Uga & Vaka Tours	Antiope	Mokalei	Tours	Member
294	Tavana's Café	Lynette & Ian	Kavisi	Food & Beverage Services	Member
295	Taz Poultry	John	Tasmania	Agriculture	Member
296	TE Services	Morgan	Magatogia	Transport & Freight	Member
297	Telecom Niue	Anurag	Tandon	Government of Niue	Member
298	Teresa's Fishing Charter	Chris & Des	Hipa	Fishing & Marine	Member
299	Teresa's Guesthouse	Chris & Des	Hipa	Accommodation	Member
300	The Brush	Jimmy	Manttan	Trades & Construction	Member
301	The Crow's Nest	Paul	Pasisi	Food & Beverage Services	Member
302	The Taxi	Ira	Merrifield	Transport & Freight	Member
303	Tiki's Handicraft & Dairy	Rheumatic	Alapaki	Arts & Entertainment	Member
304	Toa Terrace	Nita	Pihigia	Accommodation	Member
305	Togiakona Automotive	Niuepoe Anthony	Togiakona	Trades & Construction	Member
306	Togiavalu Pihigia	Togiavalu	Pihigia	Agriculture	Member
307	Toke's Enterprises	Toke Huga	Talagi	Transport & Freight	Member
308	Tooney's Mowing	Taelima	Apikolo	Agriculture	Member
309	Tropicana Ltd	Tristan	Whitehead	Transport & Freight	Member

310	Tuaga Lodge	BJ and Vanessa	Rex-Marsh	Accommodation	Member
311	Tufuga Motu	Logo	Seumanu	Arts & Entertainment	Member
312	Tufukia Plumbing	Poe	Litaio	Trades & Construction	Member
313	Tui Na Clinic	Ahi	Cross	Health Care & Wellness	Member
314	Tukuitoga Guesthouse	Rene	Richardson	Accommodation	Member
315	Turtle Eco Tour	Mary-Anne	Talagi	Tours	Member
316	Turtle Lodge	Mary-Anne	Talagi	Accommodation	Member
317	Uluvehi Bar	Edward	Sietu	Food & Beverage Services	Member
318	Vai Mamali Liquor Store	Dessyo	Sioneholo	Retail Trade	Member
319	Vaimoui Organic Farm	Valu	Tukiuha	Agriculture	Member
320	Vaiolama Café and Bar	BJ	Rex	Food & Beverage Services	Member
321	Vaipouli Garden Tours	John	Ranfurly	Tours	Member
322	Vaituku Makete	Melelopa	Numaka	Agriculture	Member
323	Vaitupua Pig Farm	Hakemotu	Laufoli	Agriculture	Member
324	Vanilla Cafe	Stanley	Kalauni	Food & Beverage Services	Member
325	Vanilla Lotoa Niue	Latoa Lio	Latoa	Agriculture	Member
326	Vili's Vanilla	Vilikai	Vilikaiua	Agriculture	Member
327	Vilikai's Contractor	Vilikai	Vilikaiua	Agriculture	Member
328	Vilina	Joe	Talamahina	Health Care & Wellness	Member
329	Vini's Bus Services	Feleanika	Pihigia	Transport & Freight	Member
330	Vinnies Guesthouse	Laga Ikimakaua	Lavini	Accommodation	Member
331	Vivaz Handicraft Shop	Vivalia	Talagi	Arts & Entertainment	Member
332	Wahoo Enterprise	Graham	Marsh	Fishing & Marine	Member
333	Washaway	Willie	Saniteli	Food & Beverage Services	Member
334	Wendy's Design	Wayne & Hannalei	Kifoto	Retail Trade	Member
335	Willy's Vegies	William	Mautama	Agriculture	Member
336	Wok on the Rock	Nisha & Canon	Tukiuha	Food & Beverage Services	Member
337	Women at Work	MerryAno	Iakopo	Arts & Entertainment	Member
338	Xue - Lee Emporium	Julie	Talagi-Funaki	Retail Trade	Member

339	Yolo's Accommodation	Lone	Talamahina	Accommodation	Member
340	Zealous Construction LTD	Quentin	Schaumkel	Trades & Construction	Member
AFFILIATE MEMBERSHIP - LOCAL					
341	Attorney General Office (Crown Law)	Justin	Kamupala	Government of Niue	Affiliate - Local
342	Broadcasting Corporation Niue	Trevor	Tiakia	Government of Niue	Affiliate - Local
343	Environment Department	Haden	Talagi	Government of Niue	Affiliate - Local
344	Maritime Division	Lynsey	Talagi	Government of Niue	Affiliate - Local
345	Niue Entrepreneurial Women (NEW)	Fiafia	Rex	Non-Governmental Organization	Affiliate - Local
346	Niue Growers Association	Takili	Talagi	Non-Governmental Organization	Affiliate - Local
347	Niue Lawn Bowls Association	Chris & Des	Hipa	Non-Governmental Organization	Affiliate - Local
348	Niue Tourism	Micah	Fuhiniu-Viviani	Government of Niue	Affiliate - Local
349	PMCU (Project Management Coordination Unit)	Felicia	Pihigia	Government of Niue	Affiliate - Local
350	Raechel Viviani Kaulima	Raechel	Kaulima	Non-Governmental Organization	Affiliate - Local
351	Taoga Niue	Moirā	Enetama	Government of Niue	Affiliate - Local
352	University of the South Pacific	Jay	Gataua	Education	Affiliate - Local
AFFILIATE MEMBERSHIP - OVERSEAS					
353	Anita Pou	Anita	Pou	Other Services	Affiliate - Overseas
354	BB + SONS LTD	Roy	Baddiley	Professional Services & Consultancy	Affiliate - Overseas
355	Browns Collective LTD	James	Brown	Arts & Entertainment	Affiliate - Overseas
356	Falekaho Niue Builder	Doug	Misipeka	Trades & Construction	Affiliate - Overseas
357	Gasma Auto Services	Damon	Gasma	Trades & Construction	Affiliate - Overseas
358	Jessica Pasisi	Jessica	Pasisi	Professional Services & Consultancy	Affiliate - Overseas

359	JNP Aviation	Joshua	Payne	Professional Services & Consultancy	Affiliate - Overseas
360	Kaliki Lodge	Glenda	M'Caughnlin	Accommodation	Affiliate - Overseas
361	Monty's Promotions Ltd	Louise	Allnutt	Retail Trade	Affiliate - Overseas
362	Moui Produce	Pearline & Maurice	Magatogia & Tamate	Agriculture	Affiliate - Overseas
363	Naeem Malak	Naeem	Malak	Accommodation	Affiliate - Overseas
364	Niue Honey Company	Richard	Duncan	Agriculture	Affiliate - Overseas
365	Roughan Contracting	Charlie & Lisa	Roughan	Trades & Construction	Affiliate - Overseas
366	Seremban	Heke & Wayne	Warren	Retail Trade	Affiliate - Overseas
367	Takatakai Moana	Ofania	Ikiua	Professional Services & Consultancy	Affiliate - Overseas
368	Tastok Enterprises	Nicholas	Talagi	Transport & Freight	Affiliate - Overseas
369	Tolina Enterprises	Veralina	Faleolo	Retail Trade	Affiliate - Overseas
370	Vanilla Mahofi	Kulbir	Singh	Agriculture	Affiliate - Overseas

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